



Brian Hsu

Brian Hsu concentrates his practice in affordable housing development, banking, cooperative and condominium law, and real estate finance.

Brian represents for-profit and not-for-profit developers in a wide range of complex real estate transactions involving public and private financing of multifamily housing projects. He advises owners and developers of real estate in the acquisition, construction, financing, disposition, leasing and management of multi-family housing developments, mixed-use commercial projects and residential property. He also has special expertise with transactions involving the use of tax exempt bond and federal low-income housing tax credits, HOME, HUD, and local New York State and New York City programs.

Brian also acts as counsel to national financial institutions and governmental agencies in a wide array of sophisticated commercial real estate transactions including loan facilities, secured and unsecured debt, construction and permanent loans. Brian advises cooperative (market rate and limited equity) and condominium boards on all matters relating to their management and operation.

Brian is a frequent presenter on housing issues, including affordable housing policy matters, joint venture topics and Year 15 LIHTC issues. He has lectured and led workshops for numerous organizations, including the New York State Association for Affordable Housing (NYSFAFH), New York Housing Conference, Enterprise Foundation, and Local Initiatives Support Corporation. He currently serves as a board of director of Habitat for Humanity NYC Fund, Inc., a New York community development financial institution. In 2022, Brian was recognized as the Crain's 2022 list of Diverse Leaders in Law, and Crain's Notable 2022 Asian Leaders.

He earned his law degree from Brooklyn Law School and his undergraduate degree from the State University of New York-Binghamton.

Partner

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Expertise

Affordable Housing
Development

Banking

Cooperative and Condominium
Law

Real Estate Finance

Special Initiatives

BIPOC Developers Program

Bar Admissions

The State of New York

The State of New Jersey

Education

Brooklyn Law School, J.D., 2006

State University of New York-Binghamton, B.A.,
English and Philosophy, Politics and Law, 2001

Memberships

Real Property Section of the New York State Bar
Association

Forum Committee on Affordable Housing and
Community Development Law of the American Bar
Association

New York City Bar Association

Chairperson Habitat NYC Community Fund

Legal Presentations

Speaker, LISC Developers of Color: Structuring the Deal
webinar, June 2022

Speaker, CPC ACCESS Incubator: Closing a
Construction Loan Pt. I, April 2022

Speaker, Best Practices for Deal Financing, September
2019

Speaker, ANHD Training Series: Year 15 Repositioning and
Restructuring Low Income Housing Tax Credit Projects:
Options, Alternatives and Considerations for Non-Profits,
September 2019

Speaker, Putting Faith In Housing: A Panel on Innovative
Solutions to NYC's Affordable Housing Shortage, February
2018

Speaker, CohnReznick: Year 15 Planning, Challenges,
Strategies and Opportunities, November 2017

Speaker, Enterprise: Preparing Your LIHTC Project for Year
15, May 2017

Moderator, New York Housing Conference: Planning for
Year-15 Symposium, December 2016

Moderator, Innovative Year 15 Strategies for Project
Refinance and Preservation, November 2016

Speaker, East New York: Driving Development Through
Re-Zoning Breakfast & Panel Discussion, July 2016

Speaker, NYC Program & Process, YEAR 15 Affordable
Housing Preservation, March 2015