



## Brian Hsu

Brian Hsu concentrates his practice in affordable housing development, banking, cooperative and condominium law, and real estate finance.

Brian represents for-profit and not-for-profit developers in a wide range of complex real estate transactions involving public and private financing of multifamily housing projects. He advises owners and developers of real estate in the acquisition, construction, financing, disposition, leasing and management of multi-family housing developments, mixed-use commercial projects and residential property. He also has special expertise with transactions involving the use of tax exempt bond and federal low-income housing tax credits, HOME, HUD, and local New York State and New York City programs.

Brian also acts as counsel to national financial institutions and governmental agencies in a wide array of sophisticated commercial real estate transactions including loan facilities, secured and unsecured debt, construction and permanent loans. Brian advises cooperative (market rate and limited equity) and condominium boards on all matters relating to their management and operation.

Brian is a frequent presenter on housing issues, including affordable housing policy matters, joint venture topics and Year 15 LIHTC issues. He has lectured and led workshops for numerous organizations, including the New York State Association for Affordable Housing (NYSFAFH), New York Housing Conference, Enterprise Foundation, and Local Initiatives Support Corporation. He currently serves as a board of director of Habitat for Humanity NYC Fund, Inc., a New York community development financial institution. In 2022, Brian was recognized as the Crain's 2022 list of Diverse Leaders in Law, and Crain's Notable 2022 Asian Leaders.

He earned his law degree from Brooklyn Law School and his undergraduate degree from the State University of New York-Binghamton.

Partner

New York City

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### Expertise

Affordable Housing  
Development

Banking

Cooperative and Condominium  
Law

Real Estate Finance

## Special Initiatives

BIPOC Developers Program

## Bar Admissions

The State of New York

The State of New Jersey

## Education

Brooklyn Law School, J.D., 2006

State University of New York-Binghamton, B.A.,  
English and Philosophy, Politics and Law, 2001

## Memberships

Real Property Section of the New York State Bar  
Association

Forum Committee on Affordable Housing and  
Community Development Law of the American Bar  
Association

New York City Bar Association

Chairperson Habitat NYC Community Fund

## Legal Presentations

Speaker, LISC Developers of Color: Structuring the Deal  
webinar, June 2022

Speaker, CPC ACCESS Incubator: Closing a  
Construction Loan Pt. I, April 2022

Speaker, Best Practices for Deal Financing, September  
2019

Speaker, ANHD Training Series: Year 15 Repositioning and  
Restructuring Low Income Housing Tax Credit Projects:  
Options, Alternatives and Considerations for Non-Profits,  
September 2019

Speaker, Putting Faith In Housing: A Panel on Innovative  
Solutions to NYC's Affordable Housing Shortage, February  
2018

Speaker, CohnReznick: Year 15 Planning, Challenges,  
Strategies and Opportunities, November 2017

Speaker, Enterprise: Preparing Your LIHTC Project for Year  
15, May 2017

Moderator, New York Housing Conference: Planning for  
Year-15 Symposium, December 2016

Moderator, Innovative Year 15 Strategies for Project  
Refinance and Preservation, November 2016

Speaker, East New York: Driving Development Through  
Re-Zoning Breakfast & Panel Discussion, July 2016

Speaker, NYC Program & Process, YEAR 15 Affordable  
Housing Preservation, March 2015

Speaker, LISC NY Developers of Color Training Program,  
May 2023